**The BSA VISION**
The fair and sustainable development of the bamboo value chains in Lao PDR to benefit local communities in terms of livelihood improvement, securing rights and forest preservation.

**The BSA MISSION**
To provide affordable quality services to bamboo value chains stakeholders, through an accessible reservoir of professionals possessing practical and methodological experiences.

**The BSA structure**
An Non Profit Association in Lao PDR composed of skilled and experienced professionals using up-to-date tools through well adapted and proven methods to provide high quality and responsible services.

**The BSA Services on demand**
1. Service for strengthening sustainable management and use of natural bamboo forest resources and bamboo plantation in Houaphan Province
2. Service for ensuring efficient and fair business based on bamboo natural resources in Houaphan Province
3. Ensure a favorable policy environment in collaboration with relevant offices and legal framework

**The BSA Clients**
- Provincial, District government and Village Local authorities
- Producers groups and producers associations
- Private sector
- Development projects and other Partners

**Context**
- 2008-2010: Feasibility studies on bamboo value chain development
- 2010-2015: Development of four sustainable bamboo value chain in support of the Provincial Bamboo development sector strategy
- 2015: Development of Bamboo Service Association Concept to sustain the bamboo sector development
- Approval by the government of the 2nd Bamboo Sector Development Provincial Strategy 2016-2020 including the concept of BSA

**Development plan**
- 2016-2018: Inception phase, The BSA is coached by DECA (Lao NPA, specialized on capacity building and Natural Resource Management) with technical support of GRET.
- 2018-2020: Launching of the BSA with a progressive withdraw of the technical assistance of GRET.
INVALUABLE EXPERIENCE

- 5 years of capacity building as well as developing tools and methodology through participatory methods with villagers, producers, private sector and government.
- A team with a strong social network and field knowledge
- Technical, pedagogical and methodological tools, guidelines, manuals, posters: forest identification, forest management, forest monitoring guidelines, Producer group organisation manual, Plantation technical poster and leaflets...

Service for strengthening sustainable management and use of natural bamboo forest resources and bamboo plantation in Houaphan Province

1. Preparation and implementation of forest management plan
2. Annual Monitoring of bamboo forest
3. Installation of bamboo plantation
4. Support for research on bamboo resources management techniques with FSRC/NAFRI

Service for ensuring efficient and fair business based on bamboo natural resources in Houaphan Province

1. Identification and test of the best business model
2. Processing of bamboo quality products
3. Marketing and development of bamboo products
4. Trading

Ensure a favorable policy environment in collaboration with relevant offices and legal framework

1. Strengthening the village bamboo committee VBCs
2. Communal Land titling
3. Producer group organisation, functioning and registration
4. Village bamboo fund
5. Product certification
6. Value chains forum organisation

BSA TEAM COMPOSITION

- Manager
- Finance, admin and logistic
- Technician:
  - Forest management
  - Plantation & Nursery
  - Bamboo product development (handicraft, slat, shoot, etc.)
- Research E&D
- Business development (Market analysis, identification of opportunities, inclusive business model, development processing, product quality...)
- Development of groups structures and organisational/institutional arrangements (PG and VBC)

Four value chains based on different bamboo species

- Handicraft for domestic market & export
- Khom fresh shoots for domestic market (Indosasa sinica)
- Hok dry shoots for domestic & Vietnamese market (Dendrocalamus hamiltonii)
- Khouane slats/sticks for Vietnamese market

More than 70 villages,
400 000 Usd DGP in 2014, 225 usd/hh
4000 ha natural bamboo forest allocated and managed, 1 experimentation done in Communal Land Title
3 years of research on forest management technique and method (FSRC)
1 experimentation on Organic and PGS certification
29 villages services providers

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Lao PDR

In Lao PDR since 2003, Gret is a French Association for the faire development, since 35 years working from the field to the politic, to fight against poverty and inequalities.